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Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

May 8, 2018

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

Kathleen C. Loya

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001IT819168	Defibrillators and Accessories—Extension Responsible Office: Systemwide Safety Programs	
	<u>Awardee</u>	
	Rescue One Training for Life, Inc.,* Gaithersburg, Maryland	\$ 82,600
040314-MBS	Telecommunications Related Equipment and Service—Extension Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	Mitel Business Systems, Inc., Mesa, Arizona	\$480,000
060B7400039	Long Distance Services Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	Verizon Maryland, LLC, Baltimore, Maryland	\$ 30,000

061015	Fleet Services, Parts, and Equipment—Extension Responsible Offices: Department of Transportation/Division of Construction	
	<u>Awardee</u>	
	Mohawk Resources, LTD, Amsterdam, New York	\$ 43,567
	Steril-Koni USA, Inc., Stevensville, Maryland	<u>350,000</u>
	Total	\$393,567
1068653	Industrial Supplies, Equipment, Lighting Products, Janitorial Supplies, and Equipment—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	W.W. Grainger, Inc., Lake Forest, Illinois, (Local Affiliate: Rockville, Maryland)	\$293,774
160015668-V	Other Voice Services—Extension Responsible Office: Office of the Chief Technology Officer	
	<u>Awardees</u>	
	Verizon Business Network Services, Inc., Baltimore, Maryland	\$300,000
160210-953	Analog Digital Voice Service—Extension Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	Atlantech Online, Inc., Silver Spring, Maryland	\$900,000
2000000875	Exercise Equipment, Accessories, and Parts—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardees</u> (See note on page 8)	
	EnerG Fitness & Wellness Solution, LLC, Baltimore, Maryland	
	Gym Source USA, LLC, New York, New York, (Local Affiliate: Frederick, Maryland)	
	Heartline Fitness Products, Inc., Rockville, Maryland	

	Johnsons Health Tech North America, Inc., Cottage Grove, Wisconsin, (Local Affiliate: Frederick, Maryland)	
	Water Rower, Inc., Warren, Rhode Island	
	Wellness Solutions,* The Plains, Virginia	
	Total	\$317,425
4400006674	Wireless Voice and Data Services—Extension Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	AT&T Corporation, Oakton, Virginia	\$350,000
GS-35F-0119P	Wireless Voice and Data Services—Extension Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	Cellco Partnership, Laurel, Maryland	\$350,000
JMI-603-15	Environmental Remediation, Restoration, and Repair Services— Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Rolyn Companies, Inc., Rockville, Maryland	\$500,000
WTP-1617	Water Treatment Program Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Bond Water Technologies, Inc., Gaithersburg, Maryland	\$ 50,000

1063.5	Speech and Language Services—Extension Responsible Office: Office of Special Education <u>Awardees</u> (See note on page 8) EBS Healthcare, Inc., West Chester, Pennsylvania National Speech Language Therapy Center, Bethesda, Maryland Progressus Therapy, LLC, Tampa, Florida Speech Rehab Services, LLC, Boca Raton, Florida Staffing Options & Solutions, LLC, Lafayette, Colorado Total	\$500,000
4053.5	Scanner Forms and Scanning Machines Responsible Office: Department of Materials Management <u>Awardee</u> Scantron Corporation, Eagan, Minnesota	\$ 70,000
4306.1	MOU for the Implementation Services Under the Autism Waiver— Extension Responsible Office: Office of Special Education <u>Awardee</u> Montgomery County Government (DHHS), Rockville, Maryland	\$555,000
4321.1	Web-based Safety Training Responsible Office: Systemwide Safety Programs <u>Awardee</u> Scenario Learning, LLC, Cincinnati, Ohio	\$ 61,425
4324.1	School Activity Fund Accounting and Management Software System—Extension Responsible Office: Office of the Chief Technology Officer <u>Awardee</u> TRA School Software Solutions, Wilmington, North Carolina	\$155,904

4327.1	School Transportation Routing Software—Extension Responsible Office: Department of Transportation <u>Awardee</u> Trapeze Software Group, Inc., Cedar Rapids, Iowa	\$100,026
4330.1	Home/Hospital School Tuition Reimbursement—Extension Responsible Office: Department of Career Readiness and Innovative Programs <u>Awardee</u> National Institute of Health Clinical Center, Bethesda, Maryland	\$286,984
4362.1	Professional Services—Extension Responsible Office: Office of Special Education <u>Awardee</u> The Foundation Schools, Rockville, Maryland	\$400,000
4409.1	Summer R.I.S.E. Program Responsible Office: Office of the Superintendent of Schools <u>Awardee</u> WorkSource Montgomery, Inc., Wheaton, Maryland	\$ 75,000
4454.1	Recovery and Academic Program Responsible Office: Office of Student and Family Support and Engagement <u>Awardee</u> Family Services, Inc., Gaithersburg, Maryland	\$ 90,544

4457.1	Professional Development for Dual Language Educators Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Dr. Jose Medina Educational Solutions, LLC,* Silver Spring, Maryland	\$ 77,500
7114.6	Bus Wash Chemicals Responsible Office: Department of Transportation <u>Awardee</u> CleanEdge, LLP, Baltimore, Maryland	\$ 45,300
8504.1	Emergency HVAC Repairs Responsible Office: Division of Maintenance <u>Awardee</u> Service Machine Shop, Inc., Rockville, Maryland	\$ 49,510
8505.1	Maintenance Service Refrigeration Rack Responsible Office: Division of Maintenance <u>Awardee</u> Weather Control, Inc., Alexandria, Virginia	\$ 41,305
9006.7	Shade and Upholstery Materials Responsible Office: Department of Materials Management <u>Awardee</u> Robert E. Wertz, Jr., Hagerstown, Maryland	\$ 30,750

9016.7	Electrical Supplies and Equipment—Extension Responsible Office: Division of Maintenance <u>Awardees</u> (See note on page 8) C. N. Robinson Lighting Supply Company, Inc., Baltimore, Maryland Graybar Electric Company, Inc., St. Louis, Missouri, (Local Affiliate: Lanham, Maryland) Southern Utilities Company, Inc., Gaithersburg, Maryland United Electric Supply Company, Inc., New Castle, Delaware, (Local Affiliate: Beltsville, Maryland) W.W. Grainger, Inc., Lake Forest, Illinois, (Local Affiliate: Rockville, Maryland) Total	\$435,000
9065.10	Lacrosse Supplies and Equipment—Extension Responsible Office: Athletics Unit <u>Awardees</u> Eastbay, Inc., Wausau, Wisconsin Longstreth Sporting Goods, LLC,* Spring City, Pennsylvania Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania Total	\$ 27,747 18,731 <u>23,520</u> \$ 69,998
9074.5	P.E. Supplies and Equipment Responsible Office: Department of Materials Management <u>Awardees</u> Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) Soccer International, Inc., Arlington, Virginia The Prophet Corporation, Owatonna, Minnesota Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania Total	\$ 1,797 1,218 14,297 6,494 <u>11,613</u> \$ 35,419
9144.1	Frozen Personal Pizza Responsible Office: Division of Food and Nutrition Services <u>Awardee</u> Schwan's Food Service, Inc.,* Marshall, Minnesota	\$643,910

9203.9	Custom Science Kits—Extension Responsible Office: Department of Materials Management <u>Awardee</u> Sempco, Inc.,* Nashua, New Hampshire	\$ 61,865
9206.9	Flags and Accessories Responsible Office: Department of Materials Management <u>Awardee</u> Conserv Flag Company, Sidney, Nebraska	\$ 32,909
9442.1	Energy Management Systems Responsible Office: Division of Maintenance <u>Awardees</u> (See note on this page) Building Automation Services, Inc., Lorton, Virginia Control Sources, Inc., Baltimore, Maryland Engineered Services, Inc., Sterling, Virginia Performance Controls, LLC,* Rockville, Maryland Pritchett Controls, Inc., Beltsville, Maryland Total	\$482,000
9738.1	New Emergency Electrical Generating System at Various Elementary and Middle School Locations Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR) <u>Awardee</u> Amber Enterprises, Inc.,* College Park, Maryland	\$665,323
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$9,013,038

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment

Bid Activity Report
May 8, 2018

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
0011T819168	Defibrillators and Accessories—Extension	N/A State of Maryland Contract					
040314-MBS	Telecommunications Related Equipment and Service—Extension	N/A National Joint Powers Alliance Contract					
060B7400039	Long Distance Services	N/A					
061015	Fleet Services, Parts, and Equipment—Extension	N/A National Joint Powers Alliance Contract					
1068653	Industrial Supplies, Equipment, Lighting Products, Janitorial Supplies, and Equipment—Extension	N/A Montgomery County Government Contract					
160015668-V	Other Voice Services—Extension	N/A					
160210-953	Analog Digital Voice Service—Extension	N/A					
2000000875	Exercise Equipment, Accessories, and Parts—Extension	N/A Fairfax County Contract					
4400006674	Wireless Voice and Data Services—Extension	N/A Fairfax County Public Schools Contract					
GS-35F-0119P	Wireless Voice and Data Services—Extension	N/A General Services Administration Contract					
JMI-603-15	Environmental Remediation, Restoration, and Repair Services—Extension	N/A Baltimore County Public Schools Contract					
WTP-1617	Water Treatment Program	N/A Charles County Public Schools Contract					
1063.5	Speech and Language Services—Extension	31	10	26	4	5	0
1155.3	MDK12 Digital Products and Online Services—Extension	40	0	38	0	38	0
4053.5	Scanner Forms and Scanning Machines	N/A					
4202.3	Water and Indoor Air Quality Industrial Hygiene Services—Extension	16	3	12	3	5	0
4306.1	MOU for the Implementation Services Under the Autism Waiver—Extension	N/A School Express Liability Joint Insurance Fund Contract					
4321.1	Web-based Safety Training	N/A					

Bid Activity Report
May 8, 2018

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4324.1	School Activity Fund Accounting and Management Software System—Extension	15	0	4	0	1	0
4327.1	School Transportation Routing Software—Extension	N/A					
4330.1	Home/Hospital School Tuition Reimbursement—Extension	N/A					
4362.1	Professional Services—Extension	N/A					
4407.1	Instructional Data Management Platform	6	0	7	0	1	0
4409.1	Summer R.I.S.E. Program	N/A					
4454.1	Recovery and Academic Program	N/A					
4457.1	Professional Development for Dual Language Educators	N/A					
7114.6	Bus Wash Chemicals	15	5	6	1	1	0
8504.1	Emergency HVAC Repairs	N/A					
8505.1	Maintenance Service Refrigeration Rack	N/A					
9006.7	Shade and Upholstery Materials	15	2	3	0	1	0
9016.7	Electrical Supplies and Equipment—Extension	19	3	7	0	5	0
9065.10	Lacrosse Supplies and Equipment—Extension	12	2	5	1	3	1
9074.5	P.E. Supplies and Equipment	20	4	12	1	5	0
9144.1	Frozen Personal Pizza	8	1	5	1	1	1
9203.9	Custom Science Kits—Extension	27	4	2	1	1	1
9206.9	Flags and Accessories	23	7	2	1	1	0
9442.1	Energy Management Systems	5	1	5	1	5	1
9738.1	New Emergency Electrical Generating System at Various Elementary and Middle School Locations	3	3	3	3	1	1